

**The Arcanists
Profit & Loss Statement
Period: FY21 (Sept 1, 2020-Aug 31, 2021)**

			Income
<u>Contributed Income</u>			
Direct Public Support (Individual Giving)			
Major Giving			
		General Operating Support	\$ 2,000.00
		Program Restricted, SHRINES	\$ 3,750.00
		Total Major Giving	\$ 5,750.00
Minor Giving			
		General Operating Support (SHRINES On-Site Donations)	\$ 850.71
		Program Restricted, SHRINES (End of Year Match Campaign)	\$ 3,405.18
		Total Minor Giving	\$ 4,255.89
Crowdfunded Giving			
		Program Restricted, Tarot VI	\$ 3,550.00
		Total Crowdfunded Giving	\$ 3,550.00
Board Giving			

		Board Dues	\$	800.00
		General Operating Support	\$	120.00
		Total Board Giving	\$	920.00
		Volunteer Fundraising		
		Facebook Fundraisers (Network For Good)	\$	1,720.00
		Total Volunteer Fundraising	\$	1,720.00
		Total Direct Public Support	\$	16,195.89
		Government Support		
		Arlington Arts Organizational Support		
		General Operating Support	\$	1,779.66
		Total Arlington Arts	\$	1,779.66
		Total Government Support	\$	1,779.66
		Corporate Support		
		Paypal Giving Fund		
		General Operating Support	\$	7.00
		Total Paypal Giving Fund	\$	7.00
		Total Corporate Support	\$	7.00

<u>Total Contributed Income</u>		\$ 17,982.55
<u>Earned Income</u>		
Ticket Sales		
The Tarot Reading VI		
	Summer 2021 Presale Campaign	\$ 1,525.00
	Total The Tarot Reading VI	\$ 1,525.00
Total Ticket Sales		\$ 1,525.00
Other Income		
Interest Earned		
	ACFCU Business Savings Account	\$ 1.52
	Total Interest Earned	\$ 1.52
Total Other Income		\$ 1.52
<u>Total Earned Income</u>		\$ 1,526.52
		Gross Income \$ 19,509.07

Expenses

Operational Expenses

Administrative Expenses

Government Taxes and Fees

VA Form 102 Renewal Fee	\$	30.00
VA SCC Report Filing Fee	\$	25.00
Arlington Business Registration Fee	\$	63.92
Arlington BTN Property Tax	\$	57.80
Payment Processing Fees	\$	1.52

Total Government Taxes and Fees \$ 178.24

Office Supplies and Web Expenses

Office Supplies	\$	17.62
DNS Registry	\$	12.00
Web Hosting	\$	216.00

Total Office Supplies and Web Expenses \$ 245.62

Development Expenses

Cost of Merchandise	\$	508.77
Merchandise Shipping	\$	26.98
Crowdfunding Platform Fees	\$	420.04
Paypal Merchant Service Fees	\$	160.33

		Marketing	\$	70.00
		Total Development Expenses	\$	1,186.12
		Insurance Fees		
		General Liability	\$	904.00
		D&O	\$	605.00
		Worker's Compensation	\$	1,159.00
		Total Insurance Fees	\$	2,668.00
		Total Administrative Expenses	\$	4,277.98
		Leadership & Staff		
		Annual Contractors		
		Executive Producer	\$	750.00
		Casting Director & Anti-Racism Consultant	\$	750.00
		Production Manager	\$	750.00
		Artistic Company Consultant	\$	750.00
		Total Annual Contractors	\$	3,000.00
		Total Leadership & Staff	\$	3,000.00
		Total Operational Expenses	\$	7,277.98
		Production Expenses		

	Non-Personnel Expenses, SHRINES		
		Materials and Installation	
		Construction Materials	\$ 1,615.37
		Renewable Materials	\$ 488.90
		Transportation	\$ 115.86
		Sanitation Materials	\$ 431.02
		Tool Rentals	\$ 87.94
		Total Materials and Installation	\$ 2,739.09
		Marketing & Web Expenses	
		Domain Name & Hosting	\$264.99
		Web Advertising	\$343.00
		Total Marketing & Web Expenses	\$ 607.99
		Total Non-Personnel Expenses, SHRINES	\$ 3,347.08
	Personnel Expenses, SHRINES		
		Production Contractors	
		Artistic Producer	\$ 1,650.00
		Designer	\$ 750.00
		Designer	\$ 750.00
		Designer	\$ 750.00
		Designer	\$ 750.00
		Media	\$ 750.00
		COVID Consultation	\$ 399.99
		Labor Rentals	\$ 100.00
		Total Production Contractors	\$ 5,899.99

	Total Non-Personnel Expenses, SHRINES	\$ 6,649.99
<u>Total Production Expenses</u>		\$ 9,247.07
	Gross Expenses	\$ 16,525.05
	Net	\$ 2,984.02